

A&D Investment Banking & Restructuring Professionals

AJ Issenman VICE PRESIDENT



AJ Issenman
USA
M: +1 718 668 4405
aissenman@seaburysecurities.com

PROFESSIONAL QUALIFICATIONS

AJ Issenman joined Seabury in December 2017 and is currently a Vice President on Seabury's Investment and Merchant Banking team. Mr. Issenman is part of Seabury's aviation advisory practice where he focuses on airlines, aircraft lessors, OEMs, suppliers, MROs, loyalty programs and other aviation-related businesses. Additionally, Mr. Issenman assists in the execution of Seabury Capital's aircraft leasing and asset management initiatives.

Mr. Issenman has a wide range of experience having provided execution leadership on over US\$10 billion of M&A, restructuring, leveraged buyout, debt and equity financing transactions for publicly-traded, financial sponsor-owned and family-owned companies across the aviation, aerospace & defense, consumer and retail sectors. Prior to joining Seabury, Mr. Issenman was an Investment Banking Associate at RBC Capital Markets on the Consumer & Retail team. He began his career at Arcadia Solutions, a healthcare-focused management consulting firm based in Boston MA.

Mr. Issenman holds an MBA from the Stephen M. Ross School of Business at the University of Michigan, a JD from Case Western Reserve University School of Law and a BA in Business Economics from Brown University. He is a FINRA-registered representative with Series 79 and 63 certifications.

PROJECT EXPERIENCE

- Avianca in a comprehensive restructuring under U.S. Chapter 11, including structuring and arranging a DIP facility of approximately \$1.0 billion of rollup claims and \$1.3 billion of new capital
- Strategic advisor to global aerospace supplier in the build out of an actuation platform
- Hong Kong Aircraft Engineering Company (HAECO) on its acquisition of Jet Engine Solutions (JES), an engine MRO based in Dallas Texas
- Zephyrus Aviation Capital, a commercial aircraft lessor, on acquiring and financing a 21 aircraft portfolio from Avolon
- United Airlines on its \$456 million term loan to Synergy Group and proposed joint business agreement with Avianca and Copa Airlines
- Spectrum Brands on its acquisition of PetMatrix, a leading manufacturer and marketer of rawhide-free dog chews
- CVC Capital Partners and CPPIB in arranging financing to support its \$4.6 billion leveraged buyout of PETCO
- Freshii, a Canadian-based healthy fast-food chain, on its C\$125 million IPO
- Strategic advisor to global fast-food operator regarding potential recapitalization

INDUSTRY EXPERTISE

- Airlines
- Aircraft Leasing
- MROs
- Loyalty Programs
- Aerospace & Defense
- Consumer Retail
- Restaurants
- Healthcare

FUNCTIONAL EXPERTISE

- Restructuring
- M&A
- Aircraft Financing
- Debt Financing
- Leveraged Buyouts
- Initial Public Offerings