

Seabury Aircraft Capital Professionals

Jeremiah White SENIOR VICE PRESIDENT



Jeremiah White
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PROFESSIONAL QUALIFICATIONS

Jeremiah White joined Seabury in 2020 as Senior Vice President of the Seabury Aircraft Capital team. Jeremiah has over 15+ years of global investment banking and capital markets experience in the transportation sector. He is focused on developing and executing global financing innovation for Seabury clientele.

Prior to joining Seabury, Jeremiah was a Senior Vice President at Structured Finance International (SFI), a privately held, boutique investment banking firm specializing in the creation and implementation of corporate finance solutions for clients throughout the world in the aviation, maritime, energy and infrastructure sectors. Prior to SFI, Mr. White was a senior member of the Fortis Securities Corporate Finance and Capital Markets (CFCM) team in New York where he assisted in origination and managed the execution of transactions including but not limited to public and private M&A advisory assignments, initial public and follow-on equity offerings, public debt offerings, and bank debt financings for transportation and energy clients.

Jeremiah holds Bachelor of Science Degrees in Finance, Accounting and International Business from the Indiana University Kelley School of Business.

Jeremiah is a FINRA Registered Representative (Series 7 and 63).

PROJECT EXPERIENCE

Lessor Capital Deployment Strategy Advisory Role

- Execute capital markets strategy for multi-billion financing placement, debt refinancing, aircraft and lease/loan acquisition engagements on a global basis for two lessors and institutional investors

North American Airline SLB RFP Process

- Led successful capital markets campaign for a North American airline for the purchase and financing of 32 firm and 48 option aircraft valued at \$2.7B

SkyWest Airlines Regional Jet Fleet Replacement

- Structured / arranged multiple innovative financing solutions to support SkyWest's 137 E175 deliveries spanning 2014 to 2018

Comprehensive Regional Jet Ownership Analysis for Alaska Airlines

- Developed proprietary model leading to Alaska's decision to make an approximately \$1.5 billion investment in regional jets, resulting in a 30 firm / 30 option E175 order in 2016

In addition to the select examples above, Jeremiah has led and or participated in multiple capital markets processes to structure, arrange and execute financial solutions for public and privately-held clients in North America, South America, Europe, Middle East and Asia

INDUSTRY EXPERTISE

- Capital Markets
- Capital Formation Strategy
- Leasing
- Debt Financing (Commercial / ECA)
- Remarketing
- M&A

FUNCTIONAL EXPERTISE

- Business Development
- Process Execution
- Financial Modeling
- Due Diligence
- Credit Analysis