

Airline Investment Banking & Restructuring Professionals

Neal Wesson SENIOR VICE PRESIDENT



Neal Wesson
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PROFESSIONAL QUALIFICATIONS

Neal Wesson joined Seabury in July of 2007. Mr. Wesson has worked within the Structured Finance and Investment Banking divisions on a wide range of transactions consisting of in- and out-of-court restructurings, liquidity financing programs, and arranging and structuring aircraft financings including secured bank debt placement, operating leases, tax leases, pre-delivery deposit financing, spare part/engine financings and fleet remarketing.

Since joining Seabury, Mr. Wesson has been involved in the execution of over 50 large-scale transactions totaling over \$25 billion and 300 aircraft.

Mr. Wesson graduated magna cum laude from Rensselaer Polytechnic Institute with a B.S. in management and a minor in social psychology and is a FINRA registered representative with the Series 79 and 63 designations.

PROJECT EXPERIENCE

- Advising Avianca on fleet restructuring in a comprehensive restructuring under U.S. Chapter 11
- Advised Most on the sale-leaseback, JOLCO and secured debt financing for 737 MAX aircraft for Oman Air and A350 aircraft Air Mauritius (\$750M)
- Led sale-leaseback of 9 used A320 family aircraft and sourcing of 12 A320neo aircraft on behalf of Avianca. (\$300M)
- Advised on sale-leaseback, PDP financing and lease placement for 30+ A330neo, A321neo and A320neo aircraft for TAP Portugal (\$3,000M)
- Expert witness in the matters of aircraft purchasing, financing, maintenance and valuation for a £260 million claim in the Commercial Court of England arising from an aircraft purchase and lease agreement dispute
- Sourcing 30+ current and next-gen aircraft on behalf of Sky Airline, Finnair and others
- Private placement for the debt financing of 9 x E175 aircraft (\$200M)
- Negotiating operating leases, sale-leasebacks, pre-delivery deposit financings and lease restructuring for Virgin America (\$1,700M)
- Sale-leaseback and pre-delivery deposit financings for SriLankan Airlines (\$450M)
- In-and out-of-court restructuring of aircraft lease and debt obligations for Avianca, Republic Airways, Virgin America and Frontier Airlines (300+ aircraft)
- Advised numerous lessors, investors and insurers on aircraft the aircraft leasing and financing markets and structuring or restructuring transactions

INDUSTRY EXPERTISE

- Commercial Airlines
- Aircraft Leasing

FUNCTIONAL EXPERTISE

- Aircraft Debt and Tax Leases
- Aircraft Leasing
- Corporate Finance
- New Aircraft Evaluation and Acquisition
- Fleet Sourcing and Remarketing
- Debt and Lease restructuring
- Investment Banking
- Expert Witness