

# A&D Investment Banking & Restructuring Professionals

## Oliver Althoff MANAGING DIRECTOR, HEAD OF NORTH AMERICA (SCF)



**Oliver Althoff**  
USA  
M: +1 646 468 5359  
oalthoff@seaburysecurities.com

## PROFESSIONAL QUALIFICATIONS

Oliver Althoff is currently the Managing Director, Head of North America at Seabury Corporate Finance advising clients on M&A, capital raising and restructuring transactions in the aviation, aerospace and defense industries. Over the past twenty-three years, Oliver has been a senior investment and corporate banker as well as corporate finance executive. Prior to joining Seabury Capital, Oliver held the financial officer role of Managing Director and Head of Capital Markets & Treasury for Waypoint Leasing, a private-equity owned, global helicopter leasing company.

Prior to joining Waypoint, Oliver was a Director for CIT's Transportation and A&D principal finance business, originating and structuring capital raises across the debt capital structure and supporting M&A advisory transaction in aerospace & defense. Oliver raised capital for buy-out leveraged cash flow, as well as asset-based and -backed transactions for acquisition financing, growth capital and general corporate purposes. These financings included senior, second-lien, mezzanine and uni-tranche transactions. His clients included middle market private equity firms, aviation, aerospace and defense industry suppliers. Separately, Oliver supported several sell-side M&A transactions in the sector for both direct clients and sponsors active in the industry.

Previously, Oliver was part of GE Capital's executive management program assessing risk and analyzing capital raising opportunities for reorganizing businesses, predominantly in the aviation and aerospace industry. Before that, he was a new product and technology development manager at Bank of America, after beginning his career in management consulting at Mitchell Madison Group focusing on the telecom/IT and financial institutions (FIG) sectors.

Oliver received his B.A. Economics and M.P.A. in Political/Macro-Economy from Cornell University, and a M.B.A. in Finance from the Wharton School at the University of Pennsylvania after emigrating from Germany to the U.S., during High School.

## PROJECT EXPERIENCE

- Aerospace & Aviation Transactions:
  - Buy-out leveraged finance transactions for PE buyers and direct MM Corp funding in:
    - i. Aerostructures >\$5 billion – airframes, engines and components, involving precision machining, casting, forging, and composite manufacturing companies;
    - ii. MRO service providers >\$2 billion – airframe, engine and component sector;
    - iii. Parts Distributors in aftermarket > \$3 billion – new and used serviceable materials;
    - iv. Lessor and Aircraft/Helicopter market > \$3 billion – OE order book and used assets;
    - v. Ground & Airport Service sector >\$1billion – GSE, emergency, de-icing, etc. parties;
  - M&A advisory >\$3 billion – Aerostructures, MRO, USM, and helicopter sectors;
  - Restructuring & work-outs >\$6 billion – airlines, helicopter operators & lessors;
- Defense & Government Services Transactions:
  - Buy-out leveraged finance transactions for PE buyers and direct MM Corp funding in:
    - i. Defense Aero (Air Force + Army) >\$500 million – precision machining of parts and sub-assemblies, and MRO - for fighter & transport aero assets, and helicopters;
    - ii. Army Ground & Depot Logistics >\$500 million – ammunitions, MRAP/Counter-Mine & high mobility vehicles, Depot NSN logistics supply, IED jamming and other defense electronics;
    - iii. Services, Training, Deployment & Construction >\$400 million – mechanic & close combat training, Cleared Access construction, shelter & medical rescue equipment;
  - M&A advisory >\$200 million – Engineering Services, communications equipment

## INDUSTRY EXPERTISE

- Aviation & Aerospace
- Defense
- Government Services
- General Industrial
- Specialty Finance

## FUNCTIONAL EXPERTISE

- Sell-Side and Buy-Side M&A
- JVs and Exclusive Partnerships
- Capital Raising
  - Senior Debt through Equity;
  - Going Concern & Restructuring
- Restructuring & Work-Out
- Treasury / Corporate Finance: Hedging, NRSRO and Investor Management, and Accounting/FP&A
- Board of Directors experience