

A&D Investment Banking & Restructuring Professionals

Oliver Althoff MANAGING DIRECTOR, HEAD OF NORTH AMERICA (SCF)



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PROFESSIONAL QUALIFICATIONS

Oliver Althoff is currently a Managing Director at Seabury Capital advising clients in the aviation, aerospace and defense industries. Over the past seventeen years, Oliver has been a senior investment and corporate banker as well as corporate finance executive. Prior to joining Seabury Capital, Oliver held the financial officer role of Managing Director and Head of Capital Markets & Treasury for Waypoint Leasing, a private-equity owned, global helicopter leasing company.

Prior to joining Waypoint, Oliver was a Director for CIT's Transportation principal finance business, originating and structuring financing solutions across the debt capital structure and supporting M&A advisory transaction in A/D/G. Oliver raised capital in buy-out leveraged cash flow transactions as well as asset-based and -backed transactions for acquisition financing, growth capital and general corporate purposes. These financings included senior, second-lien, mezzanine and uni-tranche transactions. His clients included middle market private equity firms, aviation and aerospace and defense industry suppliers. Separately, Oliver supported several sell-side M&A transactions in the sector for both direct clients and sponsors active in the industry.

Previously, Oliver was part of GE Capital's executive management trainee program assessing risk and analyzing financing opportunities for reorganizing businesses, predominantly in the aviation and aerospace industry. Before that, he was a new product and technology development manager in consumer finance for Bank of America, after beginning his career in management consulting at Mitchell Madison Group focusing on the telecom/IT and financial institutions sectors.

Oliver received his B.A. Economics and M.P.A. in Political/Macro-Economy from Cornell University, and a M.B.A. in Finance from the Wharton School at the University of Pennsylvania. After emigrating solo from Germany to the U.S., during High School, he lives today with his wife and three children in Connecticut.

PROJECT EXPERIENCE

□ Aerospace & Aviation Transactions:

- Buy-out leveraged finance transactions for PE buyers and direct MM corp funding in:
 - (i) Aerostructures >\$5bn – airframes, engines and components, involving precision machining, casting, forging, and composite manufacturing companies;
 - (ii) MRO service providers >\$2bn – airframe, engine and component sector;
 - (iii) Parts Distributors in aftermarket > \$3bn – new and used serviceable materials;
 - (iv) Lessor and Aircraft/Helicopter market > \$3bn – OE order book and used assets;
 - (v) Ground & Airport Service sector >\$1bn – GSE, emergency, de-icing, etc. parties;
- M&A transaction advisory >\$3bn – Aerostructures, MRO, USM, and helicopter sectors;
- Restructuring & Work-Out Transactions >\$6bn – airlines, helicopter operators & lessors;

□ Defense & Government Services Transactions:

- Buy-out leveraged finance transactions for PE buyers and direct MM corp funding in:
 - (i) Defense Aero (Air Force + Army) >\$500m – precision machining of parts and sub-assemblies, and MRO - for fighter & transport aero assets, and helicopters;
 - (ii) Army Ground & Depot Logistics >\$500m – ammunitions, MRAP/Counter-Mine & high mobility vehicles, Depot NSN logistics supply, IED jamming and other defense electronics;
 - (iii) Services, Training, Deployment & Construction >\$400m – mechanic & close combat training, Cleared Access construction, shelter and medical rescue equipment;
- M&A transaction advisory >\$200m – Engineering Services, communications equipment

INDUSTRY EXPERTISE

- Aviation & Aerospace
- Defense
- Government Services
- General Industrial
- Specialty Finance

FUNCTIONAL EXPERTISE

- Sell-Side and Buy-Side M&A
- JVs and Exclusive Partnerships
- Capital Raising
 - Senior Debt through Equity;
 - Going Concern & Restructuring
- Restructuring & Work-Out
- Treasury: Hedging, NRSRO and Investor Management, and Accounting/FP&A