

A&D Investment Banking & Restructuring Professionals

Antares Reis SENIOR MANAGING DIRECTOR, GLOBAL HEAD



Antares Reis
UK
M: +44 7956850734
areis@seaburysecurities.com

PROFESSIONAL QUALIFICATIONS

Antares Reis is a Senior Managing Director and Global Head of the Aerospace and Defense Investment Banking team. Based in London, his primary responsibilities include the origination and execution of all IB-related transactions across the AA&D industry in the EMEA region, encompassing all forms of mergers and acquisitions, fund raising and corporate divestments. He joined Seabury in 2013 and has, since then, built a core London-based IB team to complement our global IB capability and establish key client relationships for mandated assignments across the EMEA and North America regions.

Since joining Seabury, Antares has successfully completed multiple cross-border transactions in aircraft actuation, aircraft interiors, IFE, safety systems, Defense, maintenance repair and overhaul (MRO), component distribution and scheduled European airlines.

Antares received his B.S. from FGV with a concentration in Finance and holds an MBA from London Business School. He is fluent in Portuguese and English and has a business-level understanding of Spanish and Italian. Antares is a dual British and Brazilian citizen and maintains both SEC Series 7 and FCA CF-30 certification.

PROJECT EXPERIENCE (SEABURY)

- Advised TransDigm Inc on the sale of Racal Acoustics in 2021, and Avista in 2020
- Advised TransDigm Inc on the acquisition of EME in 2014, Franke Aquarotter in 2015 and Schroth in 2017
- Advised HAECO on the acquisition of JES in 2020
- Advised Aurelius on the acquisition of ZIMFLUGSITZ in 2020
- Advised Platinum Equity on the acquisition of Adams Aviation in 2019
- Advised Baltcap on the sale of Magnetic MRO in 2018
- Advised PDQ on its sale to FDH, an Audax portfolio company in 2018
- Advised TI&A on its sale to Elettronica Aster in 2017
- Advised Phitek on its sale to Amphenol in 2017
- Advised R2Sonic on its acquisition of Alba Ultrasound in 2016
- Advised Atlas Elektronik on the sale of the Hydrographic division to Teledyne in 2014
- Advised WASP on its sale to B/E Aerospace (Now Raytheon Technologies) in 2014
- Helped advise the following Airline related transactions:
 - Monarch Group in 2014 & 2016
 - Atlantic Gateway / TAP Portugal in 2015
 - Air Nostrum in 2013

INDUSTRY EXPERTISE

- Airlines
- MROs
- Aerospace Distribution
- Aircraft Interiors
- Defense Contractors
- Equipment OEM's
- Electronic Manufacturing

FUNCTIONAL EXPERTISE

- M&A
- Sales/Business Development
- Marketing
- Strategy and Operations Consulting