

# Seabury Aircraft Capital Professionals

## Stacey Wilson MANAGING DIRECTOR



**Stacey Wilson**

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## PROFESSIONAL QUALIFICATIONS

Stacey Wilson is Managing Director of Seabury Aircraft Capital LLC ("SAC"), a subsidiary of New York-based Seabury Capital Group LLC ("SCG"), specializing in the structuring and sourcing of aircraft, aircraft parts, and aircraft engine backed financing solutions from institutional debt and equity investors on behalf of airlines, aircraft leasing companies, and manufacturers. Wilson has more than two decades of experience in aircraft financing.

Prior to joining SAC, Wilson co-founded SFI International LLC ("SFI"), a FINRA registered broker dealer, where he was managing member and registered (Series 24) operations principal. He also was an owner of SFI's parent company, Structured Finance International LLC, an airline advisory and consulting firm specializing in aircraft portfolio management, aircraft remarketing, merger advisory, financial restructuring, revenue and code sharing agreements, and fleet purchase negotiations with manufacturers, including financing support, government ECA assistance and maintenance warranties. Wilson has arranged and advised upon more than 1200 aircraft valued at over \$20 billion.

Wilson is a decorated veteran of the Gulf war and is a lifetime member of the VFW. As a US Air Force senior pilot, he accumulated more than 3,500 hours of multiengine jet instrument time. Wilson flew in global humanitarian relief operations and served as a squadron operations officer.

Wilson holds an MBA from the Wharton School in finance and accounting, and a BS from the United States Air Force Academy, and his core studies included aeronautical, astronautical, electrical, mechanical, and civil engineering. He is FINRA licensed (series 24, 7, 63).

## PROJECT EXPERIENCE

- Executed over 125 exclusive aircraft advisory and financing engagements on behalf of global clientele including Airlines, OEM's, and investors including Alaska Airlines, Embraer, and all major ECA's
- Closed over 1200 commercial aircraft financings and related Engine and spare parts financings valued at over US\$20B including cross border and leverage tax leases
- Managed aircraft evaluation and purchase agreement negotiations for airlines and manufacturers including the largest historical regional fleet order for Skywest
- Developed several innovative financings involving cross-border, leveraged, and off-shore leases, Manufacturer/Government Support (~\$4 billion) and Export Credit Agency debt (~\$10 billion)
- Supervised aircraft debt and equity placement on behalf of investors including Goldman Sachs, Truist, MetLife, Mass Mutual, GE, Boeing Capital, Key Bank, Wells Fargo, Zions, Mitsui, BNP and others

## INDUSTRY EXPERTISE

- Airline fleet acquisition, financing and financial restructuring
- Airline start-up, operations, strategy
- Airline acquisitions and partnerships
- Manufacturer Sales Finance
- Lessor strategy and capital formation

## FUNCTIONAL EXPERTISE

- Aircraft acquisition and financing
- Structuring Manufacturer/Government support and Export Credit financing
- Strategic and Business Planning
- Capital strategy and formation
- Analytics