

Select Seabury Professionals

Shannon Attari Managing Director



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M +1 908 656 1645

E sattari@seaburysecurities.com

Professional Qualifications

Shannon Attari is currently Managing Director at Seabury Securities. At Seabury Securities in New York he has spent 21 years as an Investment Banker executing on a number of transactions; ~\$8 billion of capital placement including PIPEs, M&A and debt refinancing deals. His current responsibilities include aviation investment banking and restructuring with a specific focus on Europe, Middle East and Asia.

Shannon has been involved in capital raises in the aviation, aerospace, maritime, financial services and offshore oil services industry. Prior high-profile assignments include Air India's acquisition by Tata Sons, Azul Airlines' capital raise and the Icelandair restructuring. He was also involved in the highly successful liquidity financing programs for US Airways (\$525 million) and Air Canada (C\$1 billion) and advised Frontier Airlines in its acquisition by Republic Airways (\$109 million) and ExpressJet in its acquisition by SkyWest Airlines (\$133 million). Prior to joining the investment banking group at Seabury, Shannon worked with the consulting group and advised clients on business optimization and strategy.

Shannon holds a B.Sc. in Statistics from St. Xavier's College, Mumbai and a B.A. in Economics with a specialization in Finance from Adelphi University, New York. He is a FINRA registered representative with Series 7, 63 and 79.

Select Project Experience

- Advised Tata Sons on its ~\$2.6B acquisition of Air India
- Advised on \$325 million of convertible debt raise, \$800 million capital raise and \$1 billion bond exchange for Azul S.A.
- Restructuring of Icelandair's fleet obligations and credit card acquirer unsecured exposure
- Advised Indian Full Service Carrier on business optimization
- Advised on privatization of TAP Portugal including restructuring \$1B debt and raising \$450M by SLBs
- Fleet restructuring for a major Asian Full Service Carrier
- Fleet restructuring and revitalization of Gulf Air
- Advised Republic Airways on its successful Chapter 11 reorganization
- Advised ExpressJet in its acquisition by SkyWest Airlines for \$133 million.
- Advised Frontier Airlines in its acquisition by Republic Airways for \$109 million
- Advised Air Canada on raising \$1 billion in liquidity & >\$450 million per annum cost reduction program
- Raised \$1 billion in liquidity for US Airways
- Advised a US IFE company on a \$150M capital raise
- Advised Indian Engineering company on aerospace acquisitions
- Advised Indian MRO on strategy and sale
- Advised Qantas on Aircraft Heavy & Line Maintenance cost optimization program

Industry Expertise

- Airlines
- ACMI
- Aerospace
- MRO
- Aircraft Leasing
- Maritime
- F&B

Functional Expertise

- Investment Banking and M&A
- Strategic & Corporate Finance Solutions
- Business Optimization/ Restructuring Advisory
- CXO-level Strategic and Management Consulting