

Airline Investment Banking & Restructuring Professionals

Alexis Fekete MANAGING DIRECTOR



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PROFESSIONAL QUALIFICATIONS

Alexis Fekete joined Seabury in 2010, he is a Managing Director of Seabury Securities, is based in Dubai and London and he coordinates Seabury Securities aviation practice for Europe, the Middle East and Africa. Mr. Fekete brings over sixteen years of advisory and investment banking experience in the aviation and aerospace industry with specialized experience in M&A, financial & operational restructuring, debt & equity raising, aircraft financing, airline and lessor due diligence.

Mr. Fekete recently led a series of restructuring, capital raise, due diligences, M&A screening & strategy for airlines and lessors. He just successfully led and closed the financial restructuring and capital raise of Norwegian Air Shuttle over 2020 & 2021 leading to over \$7B of debt reduction and \$700M of capital raise. He is also an advisor to a major European legacy carrier on strategic and turnaround matter. Earlier, Alexis advised a West African Government for the creation of a new airline, he co-led as buy-side investment banker the successful privatization, capital raise & debt restructuring of TAP Portugal, led/ co-led financial restructuring, capital raise & sale of Air Nostrum (Spain). Mr. Fekete has originated or/and executed over 150 aviation & aerospace related transactions in his career, totaling over \$16B.

Prior to joining Seabury, from 2004 to 2009, Mr. Fekete was a Vice President aircraft finance at Natixis. Mr. Fekete holds an MBA from INSEAD, studied at the Wharton Business School, and holds a Master in French Business Law with Distinction from the University of Paris and a Master Grandes Ecoles with Distinction from NEOMA Business School.

Mr. Fekete is a FINRA registered representative with the Series 7 and 79 designations.

PROJECT EXPERIENCE

- Lead restructuring advisor and financial advisor for Norwegian Air Shuttle in court multi-jurisdiction restructuring in Ireland, Norway and USA; reduced liabilities by >\$7B and raised >\$700M of capital and hybrid debt (Nov 2020 - May 2021)
- Lead fleet restructuring advisor for Norwegian Air Shuttle in out of court restructuring; converted >\$1B of lease obligations into equity (March-May 2020)
- M&A & strategic advisor to major European carrier with respect to certain strategic matters including performance enhancement (2019-2020)
- Led Confidential out-of-court European fleet restructuring (2019)
- Co-led Confidential buy-side due diligence of large distressed European Airline (2017-2018)
- Advisory to a West African Government for the creation of a new airline (2016-2017)
- Led real estate financing of \$50M for Tap Portugal (2016)
- Led sale of TAP Portugal's participation in LFP to Vinci Airport (2016)
- Co-Led privatization of TAP Portugal restructuring over \$2Bn of debt and lease, raising over \$350M of equity and negotiating over \$7Bn of new aircraft orders (2015-2016)
- Co-Led confidential out of court European fleet restructuring and recapitalization, raised \$170M of capital raise and restructured \$1000M of fleet liabilities (2014)
- Co-led Air Nostrum recapitalization and restructuring, restructuring \$500M of leases and raising \$25M of capital & debt (2013-2014)
- Arranged \$150M of French leverage leases for Turkish Airlines (2012-2013)
- Supported Gulf Air fleet restructuring (2012)
- Supported Air Mauritius turnaround (2012)
- Supported the turnaround of a \$1B revenue business unit of a major US aerospace manufacturer (2011-2012)
- Arranged financing for in excess of 100 aircraft, through all available structures financial structure for \$6B (2005-2009)